Donor Support Drives Campaign Success and Future Momentum

The REALIZE THE VISION Campaign has come to a close, and because of your generous support, we have reached campaign success. Every dollar donated represents a step forward and a commitment to excellence. Thank you for believing in the school and the vision we share for the future. With your support, the school continues to climb in rankings, and is increasingly recognized as a rising contender among the nation’s best management schools.

Gifts to the Jindal School impact every aspect of the student experience, and for many, this experience would not be possible without a scholarship or fellowship. When you make a gift to support our students, you directly affect their ability to reach their potential. Your donation affords them the opportunity to worry less about tuition expenses and focus more on schoolwork. This gift is priceless.

At the Jindal School, we are dedicated to maintaining a tradition of excellence and hope you will remain committed to supporting our goals. Please renew your commitment to the school and help us reach new heights. Only together can we prepare the next generation of leaders and transform the future of business.

For more information or to make a gift online, visit jindal.utdallas.edu/give.
In 2009, The University of Texas at Dallas quietly began its first comprehensive campaign, “Realize the Vision: The Campaign for Tier One & Beyond.” The campaign supported students, research and programs vital to the University’s future. Publicly launched in 2012, the five-year effort concluded Dec. 31, 2014.

Thank you for helping the Jindal School of Management achieve campaign success. From scholarships to gifts-in-kind, your collective support helped us surpass our $50 million goal. Here is a look at how your generosity is making a difference.

**Total amount raised for JSOM during the campaign:**
- **$53.4 million**
- **38%** Individuals
- **33%** Corporations
- **3%** TRIP / UTTRIP dollars
- **27%** Misc.

**Total amount raised by Corporate Donors:**
- **$17.4 million**

**Total amount raised by “Foundation” Donors:**
- **$463k**

**Total First-Time Donors:**
- **1,910**

**Total Alumni Donors:**
- **1,389**
- **$13.1 million**

**Total In-State Donors:**
- **$1 million**
- **274**

**Total Out-of-State Donors:**
- **$15.1 million**
- **6**

**Total International Donors:**
- **$1 million**
- **354**

**Total Non-Alumni Donors:**
- **$1.9 million**

**New Endowments**
- **52 New Endowments**
- **$30 million**

**Planned Gifts**
- **15 Planned Gifts**
- **$5 million**

**JSOM Campaign Goal**
- **$50 million**

**Final Campaign Total**
- **$53.4 million**

Data provided from the UT Dallas Office of Advancement.
CAN A SCHOLARSHIP DO MORE THAN PROVIDE FINANCIAL SUPPORT FOR A STUDENT? When Bate Bate MBA’03 and his wife, Leyla, established the Bate Family Scholarship/Fellowship, they knew their donation would not only help students in need but would also honor significant individuals and encourage others to support business education.

Almost 15 years ago, Bate, a native of Cameroon, moved to the U.S. to pursue an undergraduate degree in petroleum engineering. Following his graduation, he worked in various engineering positions throughout the U.S. and overseas, but always knew he would return for graduate school. A weekend trip to Dallas evolved into a permanent stay after he discovered the Jindal School. Bate enrolled in the Full-Time MBA Program and was fortunate to receive several scholarships. This financial support helped drive his decision to establish his family’s scholarship, a decision he considered easy.

“If you receive a gift and enjoy it, it just makes sense that you, too, should be a part of the process and give back so that others can also receive the gift of education,” Bate said.

His gift also was enhanced by matching funds from his employer. A major gift is eligible for payment over a five-year period, which made his goal to create the scholarship easier to reach than he anticipated.

Bate serves as vice president and senior petroleum engineer at MUFG Union Bank, N.A., where he analyzes and audits petroleum reserves for the bank’s oil and gas clients. He is directly involved in sourcing new and existing business transactions, including senior and mezzanine finance and equity investments. He credits his time at the Jindal School with refining his understanding of finance, organizational behavior and management—yet another reason why he chose to support business education.

Both Bate and Leyla also credit their upbringings as contributing factors in the decision to create a scholarship. Bate’s mother, a longtime education advocate who encouraged him to obtain a graduate degree, also received a scholarship to study abroad. Leyla points to her family’s support and encouragement in her decision to obtain a graduate degree in occupational therapy from Texas Women’s University. The couple, along with their two children, lives in Addison, Texas.

“If it was not just one experience that motivated us to give back, but rather the combination of our backgrounds, the support we received throughout our own educational pursuits, and the positive experiences we both had while students,” Bate added.
FOR THE PAST TWO YEARS, Dallas-based law firm Calhoun, Bhella & Sechrest, LLP has funded eight graduate fellowships that support students in the Jindal School’s Full-Time MBA Program. Firm partner Mark Calhoun decided an investment in the fellowships would have a lasting impact. He said his commitment came from his belief that new technologies influence the futures of both law and business and the relationship between the two. That influence will only grow stronger with time.

Calhoun, a life member of the university’s Development Board, managed his own law firm for more than 30 years before joining his son, Brian, co-managing partner at Calhoun, Bhella & Sechrest. Impressed by Calhoun, Bhella & Sechrest’s use of cloud-based technology, Mark Calhoun anticipates the future of law will encompass fewer traditional practices, further reinforcing his desire to support business education.

“Ultimately we chose to support business students because at the firm, we realize that the knowledge and skills developed while pursuing an advanced business education translate across industry borders and have the ability to transform and influence the future of any organization,” Calhoun said.

Carl LaFerney MBA’15, recipient of a Calhoun, Bhella & Sechrest, LLP Graduate Fellowship during the fall 2014 semester, was relieved to receive the financial support. Students selected for the Jindal School’s Full-time MBA Program either resign or take a leave of absence from their jobs, a decision that requires much financial planning. LaFerney planned for two years before leaving his job, but he decided that “attending graduate school as a full-time student would allow me to focus entirely on school, networking and building lasting relationships with students, professors and alumni.”

Following his graduation, LaFerney, a former engineering consultant, hopes to transition into a role that combines his engineering background with his new management skills. With the support he received from the fellowship, he is one step closer to reaching his goal.

For information on how to make a gift in support of scholarships or fellowships, visit jindal.utdallas.edu/give.

THE JINDAL SCHOOL IS NOW HOME TO SIX NEW PIECES OF ART thanks to the generosity of Nathan Grace Real Estate. A boutique agency with several offices located throughout the Metroplex—and one just down the street from UT Dallas—Nathan Grace is committed to serving not only clients’ needs but the local community as well. Local artist Tiffany Eubanks designed the paintings to abstractly express the many values of the agency, and the series is on display in the school’s new addition. For information on making a donation to the Jindal Art Collection, visit jindal.utdallas.edu/art.

UNIQUE TO THE JINDAL SCHOOL, the U40 Young Alumni Group focuses on the postgraduate experience of Jindal School alumni who are 40 years and younger. Identified as a period for vital career and personal development, the Jindal School is committed to helping alumni in this age range achieve success.

This spring, join other U40 members for a Taco Talk networking breakfast or a Comet Confidential Lunch and Learn featuring a discussion led by a Jindal School alum who has demonstrated success in his or her chosen field. For additional information or to join U40, visit jindal.utdallas.edu/alumni.

U40 Young Alumni Group Launches New Programs

The title of each donated painting expresses a unique facet of Nathan Grace Real Estate.

Nathan Grace Real Estate Donates Art for New Addition
Ann and Jack Graves Charitable Foundation Funds Student Study Trips

THANKS TO SUPPORT FROM THE ANN AND JACK GRAVES CHARITABLE FOUNDATION, Jindal School of Management students are receiving a passport to global learning this spring. Funds from a newly established student support fund will provide travel stipends for eligible students participating in school-sponsored international study trips. Cuba, Turkey and France are a few of the destinations to which Jindal students will travel in the coming months to better understand the respective cultures and impact on the global business economy. Michael Redeker, MBA ’97, MS ’01 and trustee of the Ann and Jack Graves Charitable Foundation, experienced the power of these trips first-hand. “I had the opportunity to travel three summers in a row to several countries including Vietnam, Indonesia, Singapore, China and India with the Jindal School. These life-changing trips broadened my perspective. I’m anxious to see others experience the benefits of meeting individuals from other cultures and seeing how the rest of the world does business as well.”