From Our Dean

The UT Dallas Naveen Jindal School of Management faculty and deans share a strong commitment to research of the highest caliber. Jindal School faculty address issues of relevance to business and policy, and our PhD programs reflect this dedication. Our faculty members are recognized leaders in their fields, and Jindal School graduates are independent thinkers with strong analytical and empirical skills. Please look over our programs, talk with our professors and see our commitment to research excellence for yourself.

Hasan Pirkul, Dean
Caruth Chair of Management

Doctoral Programs

Research is strongly embedded in the DNA of The University of Texas at Dallas and is exemplified by the accomplishments of the faculty at the Naveen Jindal School of Management. Our PhD programs are an integral part of the school’s mission of enhancing management knowledge in our rapidly changing, technology-driven global economy.

PhD students have the opportunity to work closely with distinguished faculty and become top-notch scholars in their areas of specialization. Students are immersed in a learning environment that values critical thinking, while conducting innovative research that impacts management practices long term.

Sumit Sarkar, Director, PhD Programs
Charles and Nancy Davidson Chair in Information Systems
Students With First-Class PhDs

People capable of competent and original research are needed both by the nation’s leading business schools and by a growing number of corporations. The Naveen Jindal School of Management delivers the most advanced education leading to doctoral degrees in Management Science or International Management Studies. Both programs develop strong research and scholarly skills in their students and place graduates in academic, research and industry positions.

Students from around the world compete for a position in our selective program and most full-time PhD students receive funding. Stipends are awarded as teaching or research assistantships, and the starting annual stipend for full-time PhD students is $36,000 over 12 months. Typically, students awarded assistantships receive full tuition waivers. JSOM provides each PhD student approximately $20,000 over the course of the program for travel costs to conferences and professional meetings. Exceptional candidates are eligible for the McDermott Fellowship, which provides a 12-month stipend of $36,000 for serving as a research assistant and a research account of $10,000 per year.

Faculty actively guide doctoral students’ study and research. The emphasis at the Jindal School of Management is on research that develops concepts, frameworks and methodologies to help organizations understand how to create value for themselves, their customers and their partners.

**Doctoral students will:**

- Develop strong analytical and empirical skills
- Enjoy a flexible curriculum tailored for individual needs and interests
- Participate in interdisciplinary coursework and research
- Benefit from close interaction between faculty and students
- Integrate theory and practice.

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**International Management Studies Concentrations**

- Entrepreneurship
- International Business
- Organizational Behavior
- Strategic Management

**Management Science Concentrations**

- Accounting
- Finance
- Information Systems
- Marketing
- Operations Management
Management Science

The rapid pace of change in Management Science disciplines demands students who are able to think analytically and theoretically as they conduct research in their chosen field. Jindal School of Management doctoral students work with nationally and internationally renowned research professors on business topics using methodologies from the fields of economics, behavioral science, mathematics and statistics.

The PhD program in Management Science prepares graduates to conduct the interdisciplinary research that is the hallmark of UT Dallas’ doctoral training. After Management Science students acquire a foundation of management knowledge, they will specialize in one of these areas of study:

- Accounting
- Finance
- Information Systems
- Marketing
- Operations Management

These five areas each have specific requirements and their own faculty advisers. The programs are characterized by a high ratio of research faculty to students, with core and elective courses providing students a thorough understanding of management principles. Coursework incorporates a broad perspective of business theory and practice. A sequence of PhD seminars exposes students to traditional and emerging research issues.

Students benefit from close working relationships with faculty in the following ways:

- Early in their graduate studies, students are involved in research projects with experienced faculty.
- Students quickly identify and develop research ideas and create their own research agenda.
- Under faculty mentorship, students hone their teaching skills.

Faculty interests range from quantitative modeling to empirical studies using tools from operations research, mathematical programming, price theory, game theory, optimal control theory, stochastic processes, simulation, statistics and econometrics.

Additional Information

Prospective students should contact the faculty adviser in the area of their interest before they begin the application process.

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International Management Studies

During the past two decades, research in international management, corporate strategy and organization theory has converged; and, with globalization, international management has emerged as increasingly relevant. The focus of studying domestic competition has given way to an emphasis on global strategies. In organization theory, empirical tests using large samples of organizations, many of which are foreign or multinational enterprises, are increasingly common.

The Jindal School’s PhD program in International Management Studies (IMS) prepares graduates to conduct interdisciplinary research that is the hallmark of UT Dallas’ doctoral training. IMS emphasizes theoretical training and research. After students acquire a foundation of management knowledge, they will specialize in one of these areas of study:

- Entrepreneurship
- International Business
- Organizational Behavior
- Strategic Management

Jindal School One of World’s Top Research Producers

Jindal School faculty research has focused on multinational management, corporate strategy, organizational design and change, technological and industrial development, entrepreneurship and managerial decision-making.

The Jindal School maintains a database of faculty research published in 24 leading peer-reviewed journals, such as the Academy of Management Journal, the Academy of Management Review, and the Journal of International Business Studies, and aggregates information from the most recent five years to rank business schools’ faculty research productivity.

Program Overview

The International Management Studies curriculum is divided into three components, with a minimum of 75 hours required to complete the course of study.

- PhD core courses (minimum of 33 hours)
- Research methods (minimum of 15 hours)
- Dissertation (minimum of 12 hours).

The PhD degree is conferred after the dissertation is successfully defended. Students must pass both a preliminary examination (administered at the end of the first academic year) and qualifying examination (administered at the end of the second academic year).

Welcome to the PhD Program in International Management Studies. IMS was the first graduate degree offered by the Jindal School in the 1970s and has remained a center of excellence ever since.

Our program is deliberately kept small. All admitted students are offered a competitive assistantship package consisting of a stipend and a tuition scholarship. Core and elective courses provide students a thorough understanding of management principles. Coursework incorporates a broad business outlook, and the PhD seminars expose students to traditional and emerging research issues. Jindal School faculty encourage students to get involved in ongoing research projects early in their graduate careers. Close interaction with professors enables students to quickly learn to identify and develop research ideas and create their own research agendas. Students also develop teaching competence under faculty mentorship by teaching organized classes.

All our recent graduates have successfully secured tenure-track positions at universities that offer graduate degrees, such as Babson College, Binghamton University, City University of Hong Kong, Northeastern University, Oregon State University, Tsinghua University, the University of Missouri, the University of Nebraska and Western University. During and shortly after their tenure in our program, our students have successfully published in many leading journals.

Applicants typically hold an undergraduate or graduate degree in business, economics, engineering, computer science or mathematics, and successful candidates devote their first two years to required core courses and research seminars.

Eric W. K. Tsang, PhD Area Coordinator
Dallas World Salute Distinguished Professor in Global Strategy Program
International Management Studies
The Naveen Jindal School of Management’s distinguished faculty, innovative curriculum and outstanding students have led it to national and international recognition. The Jindal School, the largest of UT Dallas’ eight schools, was established in 1975. Jindal School faculty members have published extensively in leading journals and, in fact, their productivity has consistently ranked among the top 20 business school research producers worldwide, according to the UT Dallas Top 100 Business School Research Rankings™.

Admissions
The PhD in International Management Studies program and PhD in Management Science program each admit three to five new students per year per concentration (fall admission only). Both are designed to be full-time programs with completion timeframes of four to five years.

Students may enter after previous graduate training or directly from undergraduate programs. Admission is based on grade-point average, GMAT or GRE scores, letters of reference, business and professional experience (if applicable), a written statement of personal objectives, and compatibility with faculty research activities. Although both GMAT and GRE scores are accepted, the GMAT is strongly preferred.

Unofficial documents are sufficient for an admissions decision. If admitted, all official transcripts, degree certificates and test scores must be submitted to the Office of Admission and Enrollment Services. To mail transcripts and application documents*, please use the below address:

The University of Texas at Dallas
Office of Admission and Enrollment
800 West Campbell Road
Richardson, TX 75080-3021 USA

*Everything but domestic transcripts should be submitted electronically within the graduate application.

Please visit jindal.utdallas.edu/phd for the latest PhD admissions requirements.
For more information, PhD Programs Office, 972.883.2745, som_phd@utdallas.edu